Company Overview

Ironclad Defense Works, Inc. is a Veteran-Owned Small Business firm based in Norfolk, VA, specializing in defense contracting services offerings, including subject matter expertise across a wide array of strategic and operational programs/projects, as well as management, engineering, and IT consulting services, JCIDS / DOTMLPFI capability development and military and governmental life cycle development support services for our clients. Since opening our doors in 2012, our Firm has become one of the fastest-growing firms in the nation. We are a trusted provider of IT and classified capability development services to NATO, Army, and Navy clients.

Core Competencies

- Program/Project Management Services
- Full Stack Agile IT Development
- Acquisition Program Management
- Application Development ("Apps")
- DODAF Capability Architecture
- JCIDS Capability Development
- IT Program Management Support
- Cyber Security
- UI/UX Development
- Naval Engineering
- Nuclear C3
- Maritime C2
- Land C2
- Air C2
- Space C2
- Strategic Analysis

What Makes Us Different?

Accessible: Our GSA MAS contract makes us readily accessible.
Non-typical: We specialize in high-tech solutions.
Scalable: Our scalable model enables ongoing compliance.
Geographies: We provide client support in both the US and EU.
FCL: We specialize in providing classified support services.

Our 49 GSA Labor Categories Fully Burdened Labor Rates

DEVSECOPS SME 3	$95.54	PLATFORM ARCHITECT	$98.34
DEVSECOPS SME 2	$88.43	ACQ / CONTRACT SME	$90.75
DEVSECOPS SME 1	$83.56	SOLUTIONS ARCHITECT 2	$115.80
FULL STACK DEV 5	$137.38	SOLUTIONS ARCHITECT 1	$106.14
FULL STACK DEV 4	$115.39	IT SECURITY SME	$86.51
FULL STACK DEV 3	$95.36	EVENT PLANNER / COORD	$47.85
FULL STACK DEV 2	$87.86	COURSE DEV/INSTRUCTOR	$70.97
FULL STACK DEV 1	$81.69	SR. CAPABILITY DEV SME	$141.59
PRODUCT MANAGER 3	$124.92	REQMTS MGMT SME	$130.32
PRODUCT MANAGER 2	$117.98	CAPABILITY ARCHITECT 2	$103.11
PRODUCT MANAGER 1	$110.96	CAPABILITY ARCHITECT 1	$92.32
UI/UX DESIGNER 2	$95.53	SOCIAL MEDIA COORD.	$44.43
UI/UX DESIGNER 1	$87.79	MULTIMEDIA IT SME	$62.02
ENGINEER 4	$84.50	DATABASE MANAGER 2	$93.37
ENGINEER 3	$82.65	DATABASE MANAGER 1	$78.81
ENGINEER 2	$80.36	PROJECT COORDINATOR 2	$77.54
ENGINEER 1	$77.32	PROJECT COORDINATOR 1	$67.66
DATA SCIENTIST 2	$113.97	CORE COMMS SME	$89.79
DATA SCIENTIST 1	$84.07	PROGRAM MANAGER	$87.90
ANALYST 6	$91.56	PRINCIPAL CONSULTANT	$90.15
ANALYST 5	$88.56	EXECUTIVE CONSULTANT	$84.29
ANALYST 4	$65.49	SENIOR CONSULTANT	$67.22
ANALYST 3	$60.12	EXPERT CONSULTANT	$49.64
ANALYST 2	$55.43	FRONTEND / BACK END	
ANALYST 1	$51.83	APPL. DEVELOPER	$88.42

Company Data

DUNS #:	788515128
UEI #:	J37JVK3TWWN7
CAGE CODE:	5NFW2
GSA MAS #:	47QRAA21D009Q
Contract POP:	01 SEP 21 – 31 AUG 41
Current POP:	31 AUG 23 – 20 AUG 24
GOV. POC:	Dr. Thomas J. Belke (CAPT, USNR ret.)
Phone:	1-800-834-1514 ext. 701
Email:	info@idw.inc

NAICS Codes

Primary: 541611

541611	Management and Financial Acquisition Admin Services
541613	Marketing Consulting Services
541511	Custom Computer Programming Services
541512	Computer System Design Services
541513	Computer Facilities Management Services
541519	Other Computer-Related Services
541330	Engineering Services
611430	Professional Management Development Training

Past Performance

Army Research Lab (ARL)
Naval Sea Systems Command
Naval Surface Warfare Center:
- NSWC Carderock Division
- NSWC Panama City Division
- NSWC Philadelphia Division

Norfolk Naval Shipyard
NATO Allied Command Transformation
NATO Innovation Lab