GSA Capabilities Statement 2025

IRONCLAD DEFENSE WORKS

Company Overview

Ironclad Defense Works, Inc. is a Veteran-Owned Small Business firm based in Norfolk, VA, specializing in defense contracting services offerings, including subject matter expertise across a wide array of strategic and operational programs/projects, as well as management, engineering, and IT consulting services, JCIDS / DOTMLPFI capability development and military and governmental life cycle development support services for our clients. Since opening our doors in 2012, our Firm has become one of the fastest-growing firms in the nation. We are a trusted provider of IT and classified capability development services to NATO, Army, and Navy clients.

Core Competencies

- Program/Project Management Services
- Full Stack Agile IT Development
- Acquisition Program Management
- Application Development ("Apps")
- DODAF Capability Architecture
- JCIDS Capability Development
- IT Program Management Support
- Cyber Security
- UI/UX Development
- Naval Engineering
- Nuclear C3
- Maritime C2
- Land C2
- Air C2
- Space C2
- Strategic Analysis

What Makes Us Different?

Accessible: Our GSA MAS contract makes us readily accessible.
Non-typical: We specialize in high-tech solutions.
Scalable: Our scalable model enables ongoing compliance.
Geographies: We provide client support in both the US and EU.
FCL: We specialize in providing classified support services.

Our 49 GSA Labor Categories Fully Burdened Labor Rates

Category	Rate	Category	Rate
DEVSECOPS SME 3	$97.74	PLATFORM ARCHITECT	$100.60
DEVSECOPS SME 2	$90.46	ACQ / CONTRACT SME	$92.83
DEVSECOPS SME 1	$85.48	SOLUTIONS ARCHITECT 2	$118.46
FULL STACK DEV 5	$140.54	SOLUTIONS ARCHITECT 1	$108.58
FULL STACK DEV 4	$118.04	IT SECURITY SME	$88.50
FULL STACK DEV 3	$97.55	EVENT PLANNER / COORD	$48.95
FULL STACK DEV 2	$89.88	COURSE DEV/INSTRUCTOR	$72.60
FULL STACK DEV 1	$83.57	SR. CAPABILITY DEV SME	$144.85
PRODUCT MANAGER 3	$127.79	REQMTS MGMT SME	$133.32
PRODUCT MANAGER 2	$120.69	CAPABILITY ARCHITECT 2	$105.48
PRODUCT MANAGER 1	$113.51	CAPABILITY ARCHITECT 1	$94.44
UI/UX DESIGNER 2	$97.73	SOCIAL MEDIA COORD.	$45.45
UI/UX DESIGNER 1	$89.81	MULTIMEDIA IT SME	$63.45
ENGINEER 4	$86.44	DATABASE MANAGER 2	$95.52
ENGINEER 3	$84.55	DATABASE MANAGER 1	$80.62
ENGINEER 2	$82.21	PROJECT COORDINATOR 2	$79.32
ENGINEER 1	$79.10	PROJECT COORDINATOR 1	$69.21
DATA SCIENTIST 2	$116.59	CORE COMMS SME	$91.86
DATA SCIENTIST 1	$86.00	PROGRAM MANAGER	$89.92
ANALYST 6	$93.67	PRINCIPAL CONSULTANT	$92.22
ANALYST 5	$90.60	EXECUTIVE CONSULTANT	$86.23
ANALYST 4	$66.99	SENIOR CONSULTANT	$68.77
ANALYST 3	$61.50	EXPERT CONSULTANT	$50.78
ANALYST 2	$56.70	FRONTEND / BACK END	
ANALYST 1	$53.02	APPL. DEVELOPER	$90.45

Company Data

DUNS #:	788515128
UEI #:	J37JVK3TWWN7
CAGE CODE:	5NFW2
GSA MAS #:	47QRAA21D009Q
Contract POP:	01 SEP 21 – 31 AUG 41
Current POP:	31 AUG 23 – 20 AUG 24
GOV. POC:	Dr. Thomas J. Belke (CAPT, USNR ret.)
Phone:	1-800-834-1514 ext. 701
Email:	info@idw.inc

NAICS Codes

Primary: 541611

Code	Description
541611	Management and Financial Acquisition Admin Services
541613	Marketing Consulting Services
541511	Custom Computer Programming Services
541512	Computer System Design Services
541513	Computer Facilities Management Services
541519	Other Computer-Related Services
541330	Engineering Services
611430	Professional Management Development Training

Past Performance

Army Research Lab (ARL)
Naval Sea Systems Command
Naval Surface Warfare Center:
- NSWC Carderock Division
- NSWC Panama City Division
- NSWC Philadelphia Division

Norfolk Naval Shipyard
NATO Allied Command Transformation
NATO Innovation Lab

SBA — U.S. Small Business Administration

Washington Technology FAST50